

WATSONVILLE COAST PRODUCE, INC
APPLICATION FOR CREDIT

BUSINESS NAME _____

Business Address _____

Billing Address _____

Business Phone _____ Business Fax _____

Accounts Payable Contact & Phone _____

OWNERSHIP OF BUSINESS: (Please check one)

_____ **Corporation** (Legal Name of Corporation, list all DBA'S & State of Incorporation)

_____ **Partnership** (List All general partners with home addresses & social security numbers)

_____ **Sole Proprietorship** (List Name, address, phone & social security number)

Type of Business _____ Date Opened _____

Current Business Licenses _____ Landlord _____

TRADE REFERENCES: (Please list three)

Name _____ Phone _____
Address _____ Fax _____
_____ Contact Person _____

Name _____ Phone _____
Address _____ Fax _____
_____ Contact Person _____

Name _____ Phone _____
Address _____ Fax _____
_____ Contact Person _____

Have you ever filed for Bankruptcy? _____ Chapter _____ Date _____

I am submitting this application in order to open a credit account with Watsonville Coast Produce, Inc. I understand that Watsonville Coast Produce, Inc. reserves the right to verify the information provided, and I authorize the release of all necessary information relevant during said inquiry. Upon approval, I agree to pay all charges within terms set for the by Watsonville Coast Produce, Inc., agents, or successors. I also understand and agree to pay at the discretion of Watsonville Coast Produce, Inc. all late fees at 2% minimum net 30 days up to the maximum penalty allowed by law for balances considered past due. In the event Watsonville Coast Produce, Inc. is required to initiate litigation to recover past monies, I understand and agree to reimburse said company for all expenses deemed reasonable, including but not limited to, professional fees, court charges and up to 25% additional to the original balance due. Watsonville Coast Produce, Inc. reserves the right to select the venue for proceedings.

Signature _____ Title _____

Print Name _____ Date _____

PERSONAL GUARANTEE

I accept personal responsibility for all purchases resulting in charges assigned by Watsonville Coast Produce, Inc., agents, or successors through invoice. This responsibility shall continue until I receive written notice of release of liability from Watsonville Coast Produce, Inc., agents or successors.

Signature _____ Date _____

DARK STOP AGREEMENT

(YOUR COMPANY NAME) _____, otherwise known as the "Purchaser", agrees to hold Watsonville Coast Produce, Inc. otherwise, known as "Seller" from any action that occurs during a "Dark Stop" delivery. A "Dark Stop" is hereby defined as a delivery made to a purchaser during which time no owner, official or employee authorized by the purchaser is available to receive said delivery, and the purchaser requests said delivery and authorizes the seller to leave said delivery without signatures. The purchaser assumes all responsibility for the delivery once the product is released by the seller.

The individual signing the "Dark Stop" agreement representing the purchaser must be an owner, officer or authorized by the aforementioned parties. A "Dark Stop" agreement must be filled out indicating release of seller responsibility for each specific delivery location. "Dark Stops" will not be authorized by the "Seller" for COD locations unless mutually agreeable considerations exist between the "Purchaser" and the "Seller's" Credit Department.

Signature _____ Date _____

ALL TERMS AND CONDITIONS WITHIN THIS CREDIT APPLICATION MAY OR MAY NOT BE ENFORCED, AND THIS AGREEMENT, IF SO APPROVED, MAY BE TERMINATED AT ANY TIME AT THE SOLE DISCRETION OF WATSONVILLE COAST PRODUCE, INC. MANAGEMENT AND/OR CREDIT DEPT.

CREDIT POLICY

TO: All Our Valued Customers

Watsonville Coast Produce, Inc. is committed to keeping our operation costs to a minimum. Streamlining and defining certain policies is the best approach to assure effective cost cutting measures. To accomplish this, we would like to explain our credit policy.

If you should receive products that are not up to your standards, our credit policy is:

1. Please inspect your product upon delivery. If you reject any item at the time of delivery, your driver will complete a credit memo invoice at that time.
2. If you are unable to inspect your product at time of delivery, our credit policy extends to 24 hours. For customers receiving deliveries three days a week, please call our Sales Office within 24 hours and a pick up Credit Memo will be written for the next delivery date in your area.
3. If products are held and returned after the above time limit, credit is not guaranteed.
4. We ask that all products be returned in the exact condition as received. Please do not re-pack, write on boxes or add price stickers to the product.
5. Unless previously arranged with our Sales Staff, full cases must be returned. Partial cases will not be allowed credit.

Adhering to these procedures, will help reduce our operating costs and in turn pass those savings on to you through reduced prices. If you have any questions regarding our credit policy, please do not hesitate to call our Sales Office.

Thank you for your cooperation.

Watsonville Coast Produce, Inc.